



JIM HARSHAW JR.

Revealing Failure as the Path to Success

Success Through Failure Podcast

Action Plan Episode #386

Chris Widener

Chris Widener has been named one of the top 50 speakers in the world, one of the top 100 leadership speakers by Inc. Magazine, and one of the top 10 sales speakers by Success Magazine.

He is the author of 23 books, a number of which have been translated into 14 languages. His best-selling works include "The Angel Inside," "The Art of Influence," and "Better the Second Time."— which he co-authored with his wife, Denise Widener.

Chris has given more than 2,500 speeches all around the world to crowds as large as 25,000 people. And now he joins us in this episode to share with us his amazing stories of success through failure.

Don't miss as Chris talks about what it's like to have worked with [John Maxwell](#), Jim Rohn, and [Zig Ziglar](#), and the secrets to success he learned from the masters of the game whose books you've probably read, videos you probably watched, and even quotes you may like to share.

Top Quotes From This Episode

"Mentors are amazing and I think that God brings people into your life."

"Your mind is the centerpiece of everything. It drives everything."

"True transformation is changing your mind and believing the right beliefs and thinking the right thoughts. Beliefs become thoughts, thoughts become actions, and actions become results."

"Sometimes you win, sometimes you learn."

"Life is hard but very simple. Decide what you're going to do and start taking action on it."

Show Notes

This episode touches on the following key topics and ideas:

- **Making a difference (2:09):** How Sunday School turned Chris' life around.
 - **Extraordinary people (4:33):** The value of mentors in Chris's life.
 - **Behind the scenes (7:22):** What it was like to work with the original influencers— Jim Rohn and Zig Ziglar.
 - (9:05) The lessons learned.
 - **Owning your identity (12:46):** Chris on believing who you are.
 - (18:41) How to change your deep-rooted beliefs.
 - **Conformity vs Transformation (25:29):** The difference between making temporary changes and making long-term, lasting transformations in your life.
 - **On failures (29:58):** The failures Chris went through in his career and his life.
 - **A "meaning of life" book (35:03):** Chris talks about "Four Seasons," the— arguably— best book he's ever written.
- What's an action item the listener can take in the next 24-48 hours? (38:23)**
- If want to achieve something, you have to take action.

List of Resources Mentioned in the Episode

Watch ["True Performance"](#) with Chris Widener and Zig Ziglar

Chris's books

["The Angel Inside"](#)

["Four Seasons: One Family's Transformation Through Tragedy and Triumph"](#)

["Better the Second Time: How to Have an Amazing Second Marriage"](#)

Niccolo Machiavelli's ["The Prince"](#)

Gary Thomas's book, ["Cherish: The One Word That Changes Everything for Your Marriage"](#)

Want to talk to a personal performance coach?

Want to consider executive life coaching? Claim a spot on Jim's calendar for your free one-time clarity call: JimHarshawJr.com/APPLY

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Other Episodes Referenced

[#355 What the Experts Aren't Telling You: The Incomplete Truth About Success, Failure, and Achieving Your Potential](#)

Guest Website and Social

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