



# JIM HARSHAW JR.

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## *Revealing Failure as the Path to Success*

Success Through Failure Podcast

Action Plan Episode #367

### **The Magic of the Invisible, Untapped Force That's Controlling Your Life (And How to Harness It)**

As you're reading this, you are being controlled by an invisible force. 😬

You don't even realize this half the time, but yes, your life is currently being controlled by a powerful force. When harnessed right, this can open doors to new opportunities, new ideas, new insights, and new things that you didn't otherwise know.

I always tell my clients that magic happens once they've learned how to leverage this power. In fact, I've witnessed careers, relationships, and overall personal wellness improve because of this.

Tune in to this episode to find out the magic of the invisible, untapped force that is controlling your life (whether you know it or not) and the practical ways on how you can harness it. Don't miss it!

#### **Top Quotes From This Episode**

*"The magic in your life are the conversations that you have. Or maybe the magic you're missing out on in your life are the conversations you're not having."*

*"The magic of the invisible untapped force that's controlling your life comes from conversations, meeting with people who have information, experiences, and access to something that you don't."*

*"Conversations create magic. These aren't the everyday conversations you have, [but] these are intentional conversations with the right people."*

*"When you have conversations, you learn about opportunities, new clients, new ideas, new insights, and new things that you didn't otherwise know."*

## Show Notes

This episode touches on the following key topics and ideas:

- **Solo episodes (0:39):** You can listen to all the solo episodes here: [JimHarshawJr.com/SOLO](http://JimHarshawJr.com/SOLO)
- **Share this episode! (1:05):** Let us know that you're listening by taking a screenshot of your podcast player and tagging me on social media. Don't forget to use the hashtag #STFpod:
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  - d. **LinkedIn:** [Jim Harshaw, Jr.](https://www.linkedin.com/in/jim-harshaw-jr)
- **Hey, Siri and Alexa! (1:48):** You can listen to the Success Through Failure podcast on your smart speakers.
- **Episode overview (2:00):** The conversation that inspired this episode.
- **The magic in real life (2:20):** Examples of the magical force that has happened in my life.
  - **My recruitment to the University of Virginia (UVA) (2:46):** How Jim Akerly changed my life.
  - **All the way from Guatemala (4:58):** The epic journey leading to meeting my wife.
  - **The window to success (11:47):** The beginning of my entrepreneurial journey.
  - **19 years and counting (13:10):** The effects of working with a marriage therapist.
- **The invisible untapped force (14:21):** The magic in your life is brought by the conversations that you have.
- **What magic are you missing out on? (16:38):** The before and after effects of the pandemic.
- **Who do you need to have a conversation with? (18:04):** Who is doing what you wish to do? Who is interesting to you? Reach out to them.
- **Connect with the right people (19:44):** Having the right conversations with the right people is the magic— the invisible force— that changes our lives.
- **Who is that person for you? (20:18):** Who are the people who you might benefit from having a conversation with?

## **List of Resources Mentioned in the Episode**

[Good genes are nice, but joy is better](#) (*Liz Mineo, The Harvard Gazette*)

## **Want to talk to a personal performance coach?**

Want to consider executive life coaching? Claim a spot on Jim's calendar for your free one-time clarity call: [JimHarshawJr.com/APPLY](http://JimHarshawJr.com/APPLY)

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