



# JIM HARSHAW JR.

---

## *Revealing Failure as the Path to Success*

### **Success Through Failure Podcast**

Action Plan Episode #216

Jim Harshaw Jr Solo- How I Quit My Job

I've had a dream... a desire... a goal. I've always dreamed about the day I would again become an entrepreneur-- helping people. Serving people. Serving the world in a way that God designed me to do.

I'd been an entrepreneur before. I've experienced both success and failure. But here I am again. Quitting my job. Again. Going all in. This time, things are different. There's more on the line. I have four kids and two mortgages. There's also more on the line if I DON'T make the commitment.

There's something in your life too that you've not committed to. While you may not need to quit your job, there's something. Something you want that is just out of reach. And you're afraid to take the leap. In this episode, I share how I shortened the leap to a long stride. And how you can too.

### **Quotes**

"It wasn't hard work, it was inspired action."

"Commit to yourself."

### **About Pushing Through Doubts And Having A Coach 09:33 - 11:54**

"I went and I stood in front of this group with an opportunity to practice for my upcoming TedX talk. I totally failed. Total meltdown. Just failed and got totally off-track and lost my place in the talk. It was just terrible. It was embarrassing. Here I am, a week out from giving the biggest talk of my life. What do I do? All these doubts start filling my head, like, "Wait a second, Jim. You can't really do this. Remember, you're not a good public speaker? Remember Jim, you failed? All those times you failed as an athlete? All those successes, that wasn't really you. That was other things. You got lucky.' All these doubts started creeping into my head. I sat

down with my speaking coach and she set me straight. We practiced some more. We revised, we updated, we edited. A week later, I get up on stage and I nailed it. It reminded me, 'Jim, you can't do this alone. You've had coaches in your life before. And guess what? You need those coaches in your life now, too. It's not different.' so I came to that realization. This is the system slowly coming into place for me. I really started implementing that system in other areas of my life like health and fitness. I committed to running a half-marathon even though I hated running. I ran that and basically implemented the same system. I use the components of Reveal Your Path as the coaching system, the curriculum. I ran a half-marathon, my relationship with Ally healed, I started making more money. I got to this place where I said, 'I'm on to something here.'"

### **Getting Your Free Coaching Call 20:18 - 21:25**

"I challenge you to think about what is it that you want. If you want to have that conversation with me, we can do that. Click [here](#). Just apply for a free coaching call with me, no strings attached. But you can do this. You can commit. You can go all-in in an area of your life where you know you need to go all-in. Again, I'm not advocating quitting your job. That's not like some blanket solution. Some entrepreneurs would say, 'You have to quit your job and follow your passion.' That's not always true. You can follow your passion and stay in your job right now. There's a lot of different ways to follow your passion. I challenge you to think about the fear that you're facing, what is the fear that is holding you back. It is a fear. What you want is on the other side of that fear. You may know that fear consciously or maybe subconsciously. Maybe you need to do some exploration, some journaling, a coaching call."