



# JIM HARSHAW JR

*Revealing Failure as the Path to Success*

## **Wrestling with Success Podcast**

Action Plan Episode #63

Richard Rierson

Richard Rierson is a husband, father of four daughters, commercial pilot, and entrepreneur with a passion for speaking, teaching & coaching common sense leadership. He has over 25 years real world, practical leadership experience as a U.S. Marine Corps Officer, professional pilot, & corporate executive at the Vice President & Director level. He's the host of the popular podcast, Dose of Leadership, which has been ranked by Forbes Magazine as a top 1- business podcast. He's interviewed celebrities and gurus such as Barbara Corcoran from Shark Tank, Steve Forbes (of Forbes Magazine), Fred Smith (CEO of FedEx) and international best-selling author Bob Burg.

### **Quotes:**

"I'm a firm believe that you have the tools to do whatever you want to do. You just need to trust your instincts a little more."

"It wasn't about talent, it was about the tenacity. Never giving up."

"Failure is a precursor to eventual success."

"The point where you can stop worrying about being wrong, your whole life is going to change."

"Fear and uncertainty are just the price of admission for living a life of significance."

"Rowing was one of those monumental things that changed the direction of my life."

"If you're going to be in the leadership game, don't be in love the the idea of being a leader. Be in love with the act of leadership."

### **Richard Rierson's conversation with Steve Forbes about fear and uncertainty**

"I asked him, 'At what point in your life did you become fearless?' And he laughed at me. He said I woke up this morning completely unsure of the decision I'd made the night before. That was an "aha" moment for me, realizing that the fear and uncertainty never go away. Fear and uncertainty are just the price of admission for living a life of significance."

### **The problem with corporate leadership**

"We think detailed planning is the answer to everything. And its actually the enemy. What you see is that when something doesn't go according to plan, the higher level leadership inserts themselves at lower and lower levels asking for more detailed plans. That detail just dispenses the efforts of those who should be doing it, the decision makers, the people on the front lines."

### **One action to take in the next 24-48 hours to become a better leader**

"If you want to become a person of influence, a leader, start asking the question in every interaction that you have, 'How can I add value to this interaction?'"

### **Websites and Social:**

<http://www.doseofleadership.com/>

<http://www.richardrierson.com/>

<https://twitter.com/DoseOfLeader>

<https://www.linkedin.com/in/richardrierson>

<https://www.facebook.com/DoseOfLeadership>