

JIM HARSHAW JR



Revealing Failure as the Path to Success.

About Jim

Whether athletics, entrepreneurship or harrowing adventures, Jim Harshaw Jr. has learned firsthand the value of failure.

Jim was the youngest Division I head wrestling coach in the nation before moving into entrepreneurship where he started and sold multiple companies. A serial entrepreneur, Division I All American wrestler and adventure sport athlete, he's experienced tremendous success and devastating failure. He relates those powerful lessons of failure, struggle and setback to empower his audiences to overcome their own challenges and achieve success.



Work with Jim:

Jim works with executives, educators, managers and sales teams to help them gain a perspective on failure and implement a system for manifesting success in any environment. With his combined experience as an educator (master's degree in teaching), elite athlete, college coach, sales professional and successful entrepreneur, he developed a proven four-step system that is used by elite performers in sports, business and leadership.

Keynote: Failure and the Path to Success

With engaging stories and real life anecdotes, Jim fascinates audiences while sharing practical strategies used by elite performers to overcome, and benefit from, failure on the path to success, including his four-step model for manifesting success in any environment.

Workshops, Group and Individual Coaching (on-site and virtual): Reveal Your Path

Reveal Your Path is a system for teaching the four-step model that elite performers use to overcome, and benefit from, failure on the path to success. Outcomes include focus, clarity and accountability for individuals and teams who want to maximize performance, output and efficiency in the face of obstacles.

Value to Clients and Audience Members:

- Learn to implement high-performance tactics used by top CEO's, Olympians and elite performers.
- Identify and defeat limiting beliefs.
- Create a personalized blueprint for success that includes...
 - Core values
 - Goals that align with your core values
 - "Environment of Excellence"
 - Follow-through plan

Speaking Sample:

TEDx Talk: [Why I Teach My Children To Fail](#)

Testimonials

I feel like I have taken a huge leap forward. Like I went straight from first gear to fourth gear.

Irina Allison

CEO, Apex Real Estate (Chicago, IL)

Jim hit a homerun when he spoke to my engineering class at the University of Virginia. I encourage everyone with the opportunity to consider him for a speaker on the topics of leadership, communication, and the value of failure.

Ross Thomas, PhD.

Adjunct professor, University of Virginia School of Engineering

We were looking for someone who could not only lead a goal-oriented workshop, but who is also engaging and knowledgeable enough to serve as the day's emcee, weaving together the agenda throughout the day for all the attendees by motivating and inspiring them to maximize their experience and takeaways. We were very pleased - Jim was all that and so much more!

Betty Hoge

Event Director, Business of Food Conference

Your presentation spoke volumes to me. While the idea is simple that we learn from our mistakes, life, work and experiences do not always lend itself to this philosophy. Thank you for your inspiring words!

Jill Dahl

Principal, Charlottesville High School

I can't give you enough praise for today. My students were inspired. I was inspired. The power of your presentation is real. My students were hanging on every word.

Steve Foutz

Founder, Albemarle Leadership Academy

I'm shattering the goals I've set for myself already. I feel pretty much unstoppable. Every aspect of my life has been affected positively.

Neal Ewers

Beat the Streets Toronto

